## INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

**DECEMBER 31, 2016 and 2015** 

## **December 31, 2016 and 2015**

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Community Services League Independence, Missouri

We have audited the accompanying financial statements of Community Services League, (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Services League as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emerich + Company, P.C.

Kansas City, Missouri August 22, 2017

# COMMUNITY SERVICES LEAGUE STATEMENTS OF FINANCIAL POSITION

		Decem	ber 3	1,
		2016		2015
Assets:			•	
Cash and cash equivalents	\$	524,063	\$	384,264
Cash and cash equivalents, restricted for Capital Campaign		62,365		107,744
Cash and cash equivalents, restricted for Centennial and Hwy 24 Campaign		465,098		24,400
Total Cash		1,051,526		516,408
Investments, unrestricted		11,776		10,856
Investments, restricted		14,274		13,421
Inventory		37,004		40,584
Pledges receivable, unconditional, Capital Campaign		-		25,705
Contracts and accounts receivable		212,339		195,357
Prepaid expenses		34,218		36,545
Total Current Assets		1,361,137		838,877
Land		475,177		475,177
Buildings and improvements		2,827,655		2,774,773
Computers and software		105,008		87,889
Vehicles		50,002		50,002
Office furniture and equipment		133,646		133,646
Total Fixed Assets		3,591,488		3,521,487
Less accumulated depreciation		(695,474)		(581,325)
Net Fixed Assets		2,896,014		2,940,163
Total Noncurrent Assets		2,896,014		2,940,163
Total Assets	\$	4,257,151	\$	3,779,040
Liabilities:				
Accounts payable	\$	88,281	\$	64,678
Accrued expenses	Ψ	34,288	Ψ	27,286
Unearned income		17,472		43,794
Mortgage loan payable - current maturities		152,849		53,820
Total Current Liabilities		292,890		189,578
Mortgage loan payable		1,375,434		1,530,216
Total Long-Term Liabilities		1,375,434		1,530,216
Total Long-Term Liabilities		1,010,404		1,550,210
Total Liabilities		1,668,324		1,719,794
Net Assets:				
Unrestricted		1,832,915		1,725,558
Temporarily restricted		755,912		333,688
Total Net Assets		2,588,827		2,059,246
Total Liabilities and Net Assets	\$	4,257,151	\$	3,779,040

## COMMUNITY SERVICES LEAGUE STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2016

Support:		Unrestricted	Temporarily Restricted	Total
Direct assistance programs         \$ 790,423         \$ 9,0423           Other contributions         343,973         - 343,973           In-kind, including donated space of \$12,600         1,460,907         - 1,460,907           Grants         332,961         7,4016         406,577           United way         84,828         108,000         192,628           Government contracts         417,711         14,238         431,949           Total Support         394,982         - 3,625,657           Revenue:           Special events         394,982         - 5,7176           Cheycling         57,176         - 5,7176           Other income         15,536         - 1,605           Interest and dividend income         1,605         - 6,053,606           Total Revenue         3,901,902         196,254         4,098,156           Total Support and Revenue         3,901,902         196,254         4,098,156           New Sections           Program expenditures         180,291         (180,291)         - 6,255           Total Support, Revenue, and Net Assets Released         180,291         (180,291)         - 7           Total Support, Revenue, and Net Assets Released         <	Support:			
Other contributions         343,973         3 43,973         1 460,0307         1 460,0307         1 460,0307         1 460,0307         1 460,0307         1 460,0307         1 460,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,0307         1 400,000         1 200,000         <	Contributions:			
In-kind, including donated space of \$12,600	Direct assistance programs	\$ 790,423	\$ -	\$ 790,423
Grants         332,561         74,016         406,577           Unlied way         84,628         10,000         192,628           Government contracts         417,711         14,238         431,949           Total Support         3,429,603         196,254         3,625,857           Revenue:           Special events         394,982         -         394,982           Recycling         57,176         -         57,176           Other income         11,605         -         18,536           Interest and divided income         11,605         -         1,605           Total Revenue         3,901,902         196,254         4,098,156           Total Support and Revenue         3,901,902         196,254         4,098,156           Net Assets Released From Restrictions         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services         1,950,488         1,960,488         1,950,488         1,950,488         1,950,488         1,950,488         1,950,488         1,950,488         1,950,488         1,	Other contributions	343,973	-	343,973
United way   84,628   108,000   192,628   30,949   30,9	In-kind, including donated space of \$12,600	1,460,307	-	1,460,307
Revenue:	Grants	332,561	74,016	406,577
Total Support   3,429,603   196,254   3,625,857	United way	84,628	108,000	192,628
Revenue:   Special events				
Special events         394,982         394,982           Recycling         57,176         57,176           Other income         18,536         18,536           Interest and dividend income         1,605         1,605           Total Revenue         472,299         - 472,299           Total Support and Revenue         3,901,902         196,254         4,098,156           Net Assets Released From Restrictions         180,291         (180,291)         -           Program expenditures         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         180,291         (180,291)         -           Operating Expenses:         1950,488         1,950,488         -         1,950,488           Housing counseling         931,378         931,378         931,378         931,378         931,378         160,419         160,119         177,288         162,3522         623,522         623,522	Total Support	3,429,603	196,254	3,625,857
Special events         394,982         394,982           Recycling         57,176         57,176           Other income         18,536         18,536           Interest and dividend income         1,605         1,605           Total Revenue         472,299         - 472,299           Total Support and Revenue         3,901,902         196,254         4,098,156           Net Assets Released From Restrictions         180,291         (180,291)         -           Program expenditures         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         180,291         (180,291)         -           Operating Expenses:         1950,488         1,950,488         -         1,950,488           Housing counseling         931,378         931,378         931,378         931,378         931,378         160,419         160,119         177,288         162,3522         623,522         623,522	Revenue:			
Recycling Other income         57,176 (other income)         18,536 (other income)         18,536 (other income)         1,805 (other income)         1,805 (other income)         472,299 (other income)         4,098,156 (other income)         4,0		394 982	-	394 982
Other income         18,536 interest and dividend income         1,605 in 1,605	•	· · · · · · · · · · · · · · · · · · ·	-	·
Interest and dividend income	· ·		-	
Total Support and Revenue         472,299         -         472,299           Total Support and Revenue         3,901,902         196,254         4,098,156           Net Assets Released From Restrictions Program expenditures         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services:         8         -         1,950,488         -         1,950,488         -         1,950,488         -         931,378         -         93,522         -         3,358,228         -         3,358,228 <t< td=""><td></td><td>·</td><td>-</td><td>•</td></t<>		·	-	•
Net Assets Released From Restrictions         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services:         1,950,488         1,950,488           Income support         1,950,488         313,378         331,378           Employment services         316,243         316,243         316,243           Financial coaching         160,119         160,119         160,119           Total Program Services         3,358,228         2         3,358,228           Supporting services:         3,358,228         2         623,522         2         623,522           Total Supporting Services         777,288         777,288         777,288         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:           Investment gain         2,328         2,328         2,328           Net Assets Released From Restrictions         6,362,522         52,368         2,328           Capital campaign - Noland Road buildin				
Net Assets Released From Restrictions         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services:         1,950,488         1,950,488           Income support         1,950,488         313,378         331,378           Employment services         316,243         316,243         316,243           Financial coaching         160,119         160,119         160,119           Total Program Services         3,358,228         2         3,358,228           Supporting services:         3,358,228         2         623,522         2         623,522           Total Supporting Services         777,288         777,288         777,288         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:           Investment gain         2,328         2,328         2,328           Net Assets Released From Restrictions         6,362,522         52,368         2,328           Capital campaign - Noland Road buildin				
Program expenditures         180,291         (180,291)         -           Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services:         Income support         1,950,488         -         1,950,488           Housing counseling         931,378         -         931,378           Employment services         316,243         -         316,243           Financial coaching         160,119         -         160,119           Total Program Services         3,358,228         -         3,358,228           Supporting services:         3,358,228         -         3,358,228           Supporting services:         -         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Operating Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         -         2,328         -         2,328           Net Assets Released From Rest	Total Support and Revenue	3,901,902	196,254	4,098,156
Total Support, Revenue, and Net Assets Released From Restrictions				
Total Support, Revenue, and Net Assets Released From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:           Program services:         1,950,488         -         1,950,488           Housing counseling         931,378         -         931,378           Employment services         316,243         -         316,243           Financial coaching         160,119         -         160,119           Total Program Services         3,358,228         -         3,358,228           Supporting services:         -         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         -         2,328         -         2,328           Net Assets Released From Restrictions         -         2,328         -         2,328           Capital campaign - Noland Road building         58,805         (58,805)         -         -	Program expenditures			
From Restrictions         4,082,193         15,963         4,098,156           Operating Expenses:         Program services:           Income support         1,950,488         -         1,950,488           Housing counseling         931,378         -         931,378           Employment services         316,243         -         316,243           Financial coaching         160,119         -         160,119           Total Program Services         3,358,228         -         3,358,228           Supporting services:         -         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets         -         2,328         -         2,328           Net Assets Released From Restrictions         -         2,328         -         2,328           Capital campaign - Noland Road building         58,805         (58,805)         -         -           Change in Net		180,291	(180,291)	
Operating Expenses:           Program services:         1,950,488         - 1,950,488           Income support         1,950,488         - 931,378           Housing counseling         931,378         - 931,378           Employment services         316,243         - 316,243           Financial coaching         160,119         - 160,119           Total Program Services         3,358,228         - 3,358,228           Supporting services:         - 153,766         - 153,766           Fundraising         623,522         - 623,522           Total Supporting Services         777,288         - 777,288           Total Operating Expenses         4,135,516         - 4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         2,328         - 2,328           Investment gain         2,328         - 2,328           Net Assets Released From Restrictions         2,328         - 5,323           Capital campaign - Noland Road building         58,805         (58,805)	Total Support, Revenue, and Net Assets Released			
Program services:         Income support         1,950,488         -         1,950,488           Housing counseling         931,378         -         931,378           Employment services         316,243         -         316,243           Financial coaching         160,119         -         160,119           Total Program Services         3,358,228         -         3,358,228           Supporting services:         -         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         -         2,328         -         2,328           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         -         2,328         -         2,328           Capital campaign - Noland Road building         58,805         (58,805)         -         -           Change in Net Assets for Year         107,357         422,224 <t< td=""><td>From Restrictions</td><td>4,082,193</td><td>15,963</td><td>4,098,156</td></t<>	From Restrictions	4,082,193	15,963	4,098,156
Program services:         Income support         1,950,488         -         1,950,488           Housing counseling         931,378         -         931,378           Employment services         316,243         -         316,243           Financial coaching         160,119         -         160,119           Total Program Services         3,358,228         -         3,358,228           Supporting services:         -         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         -         2,328         -         2,328           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         -         2,328         -         2,328           Capital campaign - Noland Road building         58,805         (58,805)         -         -           Change in Net Assets for Year         107,357         422,224 <t< td=""><td>Operating Expenses:</td><td></td><td></td><td></td></t<>	Operating Expenses:			
Income support	•			
Housing counseling Employment services         931,378         - 931,378           Employment services         316,243         - 316,243           Financial coaching Total Program Services         160,119         - 160,119           Total Program Services:         - 3,358,228         - 3,358,228           Supporting services:         - 153,766         - 153,766           Fundraising Fundraising Evolutions         623,522         - 623,522           Total Supporting Services         777,288         - 777,288           Total Operating Expenses         4,135,516         - 4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         2,328         - 2,328           Investment gain         2,328         - 2,328           Net Assets Released From Restrictions         - 2,328         - 2,328           Capital campaign - Noland Road building Capital campaign - 24 Highway building         58,805         (58,805)		1 950 488	_	1 950 488
Employment services         316,243         - 316,243           Financial coaching         160,119         - 160,119           Total Program Services         3,358,228         - 3,358,228           Supporting services:         - 153,766         - 153,766           Management and general         153,766         - 623,522         - 623,522           Total Supporting Services         777,288         - 777,288           Total Operating Expenses         4,135,516         - 4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         2,328         - 2,328         - 2,328           Net Assets Released From Restrictions         2,328         - 2,328         - 2,328           Capital campaign - Noland Road building         58,805         (58,805)         2,328           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246			_	
Financial coaching Total Program Services         160,119         - 160,119           Supporting services:         3,358,228         - 3,358,228           Management and general         153,766         - 153,766           Fundraising         623,522         - 623,522           Total Supporting Services         777,288         - 777,288           Total Operating Expenses         4,135,516         - 4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:           Investment gain         2,328         - 2,328           Net Assets Released From Restrictions         (58,805)         - 2,328           Capital campaign - Noland Road building         58,805         (58,805)         2,328           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246		·	_	·
Total Program Services         3,358,228         -         3,358,228           Supporting services:         4,153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         2,328         -         2,328           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         (58,805)         -         -           Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246		· · · · · · · · · · · · · · · · · · ·	_	·
Supporting services:         Management and general       153,766       - 153,766         Fundraising       623,522       - 623,522         Total Supporting Services       777,288       - 777,288         Total Operating Expenses       4,135,516       - 4,135,516         Change in Net Assets from Operations       (53,323)       15,963       (37,360)         Other Changes in Net Assets:         Investment gain       2,328       - 2,328         Net Assets Released From Restrictions       2,328       - 2,328         Capital campaign - Noland Road building       58,805       (58,805)       2,328         Capital campaign - 24 Highway building       99,547       465,066       564,613         Change in Net Assets for Year       107,357       422,224       529,581         Net Assets, Beginning of Year       1,725,558       333,688       2,059,246	S .			
Management and general         153,766         -         153,766           Fundraising         623,522         -         623,522           Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         58,805         (58,805)         -           Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	Total Frogram Corvious	0,000,220		<u> </u>
Fundraising Total Supporting Services         623,522 777,288         623,522 777,288           Total Operating Expenses         4,135,516         - 4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:	''			
Total Supporting Services         777,288         -         777,288           Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         2,328         -         2,328           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         58,805         (58,805)         -           Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246		153,766	-	153,766
Total Operating Expenses         4,135,516         -         4,135,516           Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:           Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         58,805         (58,805)         -           Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246				
Change in Net Assets from Operations         (53,323)         15,963         (37,360)           Other Changes in Net Assets:         Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	Total Supporting Services	777,288		777,288
Other Changes in Net Assets:         1         2,328         -         2,328           Net Assets Released From Restrictions         58,805         (58,805)         -<	Total Operating Expenses	4,135,516		4,135,516
Other Changes in Net Assets:         1         2,328         -         2,328           Net Assets Released From Restrictions         58,805         (58,805)         -<	Change in Net Assets from Operations	(53 323)	15 063	(37 360)
Investment gain         2,328         -         2,328           Net Assets Released From Restrictions         Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	Change in Net Assets from Operations	(33,323)	13,303	(37,300)
Net Assets Released From Restrictions         Capital campaign - Noland Road building       58,805       (58,805)       -         Capital campaign - 24 Highway building       99,547       465,066       564,613         Change in Net Assets for Year       107,357       422,224       529,581         Net Assets, Beginning of Year       1,725,558       333,688       2,059,246	Other Changes in Net Assets:			
Capital campaign - Noland Road building         58,805         (58,805)         -           Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246		2,328	-	2,328
Capital campaign - 24 Highway building         99,547         465,066         564,613           Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	Net Assets Released From Restrictions			
Change in Net Assets for Year         107,357         422,224         529,581           Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	· · · · · ·	58,805	(58,805)	-
Net Assets, Beginning of Year         1,725,558         333,688         2,059,246	Capital campaign - 24 Highway building	99,547	465,066	564,613
	Change in Net Assets for Year	107,357	422,224	529,581
Net Assets, End of Year         \$ 1,832,915         \$ 755,912         \$ 2,588,827	Net Assets, Beginning of Year	1,725,558	333,688	2,059,246
	Net Assets, End of Year	\$ 1,832,915	\$ 755,912	\$ 2,588,827

## COMMUNITY SERVICES LEAGUE STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2015

	Unrestricted	Temporarily Restricted	Total
Support:	Omestricted	Restricted	Total
Contributions:			
Direct assistance programs	\$ 768,442	\$ -	\$ 768,442
Centennial Campaign contributions	65,000	-	65,000
Other contributions	327,634	-	327,634
In-kind, including donated space of \$12,600	890,781	-	890,781
Grants	201,804	85,994	287,798
United way Government contracts	68,060	108,000	176,060
Total Support	85,608 2,407,329	<u>24,517</u> 218,511	<u>110,125</u> 2,625,840
_			
Revenue:	0.45 700		0.45 700
Special events	245,703	-	245,703
Rental income	4,760	-	4,760
Recycling Other income	33,685 2,603	-	33,685 2,603
Interest and dividend income	1,603	_	1,603
Total Revenue	288,354		288,354
Total Support and Revenue	2,695,683	218,511	2,914,194
Net Assets Released From Restrictions			
Program expenditures	368,355	(368,355)	
	368,355	(368,355)	
Total Support, Revenue, and Net Assets Released			
From Restrictions	3,064,038	(149,844)	2,914,194
Operating Evanges			
Operating Expenses:			
Program services: Income support	1,328,983	_	1,328,983
Housing counseling	691,399	_	691,399
Employment services	407,690	_	407,690
Financial coaching	21,697	_	21,697
Total Program Services	2,449,769		2,449,769
Supporting services:	400 550		400 550
Management and general	162,552	-	162,552
Fundraising Total Supporting Services	348,741 511,293	<u> </u>	348,741 511,293
Total Supporting Services	511,295		311,293
Total Operating Expenses	2,961,061		2,961,061
Change in Net Assets from Operations	102,977	(149,844)	(46,868)
Other Changes in Net Assets:			
Investment loss, net	(2,735)	-	(2,735)
Net Assets Released From Restrictions			
Capital campaign - Noland Road building	74,507	(74,507)	
Change in Net Assets for Year	174,748	(224,351)	(49,603)
Net Assets, Beginning of Year	1,550,810	558,039	2,108,849
Net Assets, End of Year	\$ 1,725,558	\$ 333,688	\$ 2,059,246

## COMMUNITY SERVICES LEAGUE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2016

		F	Progra	am Services				Su	pporting Servic	es		
	Income	Housing	En	nployment	Financial	_	Mar	nagement				Total
	Support	Counseling	5	Services	Coaching	Total	and	d General	Fundraising	Total	E	xpenses
Salaries and wages	\$ 89,386	\$ 182,467	\$	177,942	\$ 91,327	\$ 541,122	\$	72,935	\$ 171,464	\$ 244,399	\$	785,521
Payroll taxes	7,481	15,270		14,891	7,643	45,285		6,104	14,347	20,451		65,736
Employee benefits and expense	9,276	22,707		22,586	12,149	66,718		8,311	22,168	30,479		97,197
Total Personnel Costs	106,143	220,444		215,419	111,119	542,006		87,350	207,979	295,329		948,454
Direct assistance	348,679	612,883		5,350	-	966,912		-	-	-		966,912
In-kind assistance	1,447,707	-		-	-	1,447,707		-	-	-		1,447,707
Special events expense	-	-		-	-	-		-	161,546	161,546		161,546
Development expense	-	-		-	-	-		-	43,820	43,820		43,820
Occupancy	12,253	25,013		24,393	12,519	74,178		9,998	23,506	33,504		107,682
Technology support	10,926	22,304		21,751	11,164	66,145		8,915	20,959	29,874		96,019
Mortgage interest	7,120	14,534		14,174	7,274	43,102		5,810	13,658	19,468		62,570
Office expense	4,688	9,569		9,332	4,789	28,378		3,838	8,992	12,830		41,208
Bad debt expense	-	-		-	-	-		16,240	-	16,240		16,240
Professional fees								11,030	118,178	129,208		129,208
Total before depreciation	1,937,516	904,747		290,419	146,865	3,279,547		143,181	598,638	741,819	,	4,021,366
Depreciation	12,972	26,631		25,824	13,254	78,681		10,585	24,884	35,469		114,150
Total Expenses	\$1,950,488	\$ 931,378	\$	316,243	\$ 160,119	\$ 3,358,228	\$	153,766	\$ 623,522	\$ 777,288	\$	4,135,516

## COMMUNITY SERVICES LEAGUE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2015

		Р	rogram Services	3		Su	pporting Servic	es	
	Income	Housing	Employment	Financial		Management			Total
	Support	Counseling	Services	Coaching	Total	and General	Fundraising	Total	Expenses
Salaries and wages	\$ 89,938	\$ 119,917	\$ 221,845	\$ 11,992	\$ 443,692	\$ 71,950	\$ 83,942	\$ 155,892	\$ 599,584
Payroll taxes	8,023	\$ 10,698	19,791	1,070	39,582	6,419	7,488	13,907	53,489
Employee benefits and expense	7,553	10,070	18,630	1,007	37,260	6,042	7,049	13,091	50,351
Total Personnel Costs	105,514	140,685	260,266	14,069	520,534	84,411	98,479	182,890	703,424
Direct assistance	287,707	474,432	6,302	-	768,441	-	-	-	768,441
In-kind assistance	878,181	-	-	-	878,181	-	-	-	878,181
Special events expense	-	-	-	-	-	-	60,693	60,693	60,693
Development expense	-	-	-	-	-	-	29,673	29,673	29,673
Occupancy	14,365	19,154	35,435	1,915	70,869	11,492	13,408	24,900	95,769
Technology support	10,148	13,531	25,033	1,353	50,064	8,119	9,472	17,591	67,655
Mortgage interest	9,455	12,606	23,322	1,261	46,644	7,564	8,825	16,389	63,033
Office expense	6,495	8,660	16,020	866	32,041	5,196	6,062	11,258	43,299
Bad debt expense	-	-	-	-	-	21,820	-	21,820	21,820
Professional fees	370				370	10,551	106,497	117,048	117,418
Total before depreciation	1,312,235	669,068	366,378	19,464	2,367,145	149,153	333,109	482,262	2,849,407
Depreciation	16,748	22,331	41,312	2,233	82,624	13,399	15,632	29,031	111,654
Total Expenses	\$1,328,983	\$ 691,399	\$ 407,690	\$ 21,697	\$ 2,449,769	\$ 162,552	\$ 348,741	\$ 511,293	\$ 2,961,061

### COMMUNITY SERVICES LEAGUE STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31,

	2016	2015
Cash flows from operating activities:		
Change in net assets	\$ 529,581	\$ (49,603)
Adjustments to reconcile change in net assets to		
net cash from operating activities:		
Depreciation expense	114,150	111,654
Write off of uncollectible pledges	16,240	21,820
Collections on Capital Campaign -24 Highway building	(564,691)	-
Changes in unearned income	(51,121)	34,310
(Increase) decrease in contracts and accounts receivable	8,723	(49,603)
Increase (decrease) in accounts payables	30,390	30,094
(Increase) decrease inventory and prepaid expense	5,907	(19,252)
Increase (decrease) in accrued expenses	7,002	5,925
Net cash provided by operating activities	96,181	85,345
Cash flows from investing activities:		
Net (purchases) dispositions of land, property, and equipment	(70,001)	(332,905)
Net cash used by investing activities	(70,001)	(332,905)
Cash flows from financing activities:		
Collections on Capital Campaign - Noland Road building	-	33,232
Collections on Capital Campaign -24 Highway building	564,691	-
Net (payments) borrowings on mortgage payable	(55,753)	219,613
Net cash provided (used) by financing activities	508,938	252,845
Increase in Cash	535,118	5,285
Cash and Cash Equivalents, Beginning of Year	516,408	511,123
Cash and Cash Equivalents, End of Year	\$ 1,051,526	\$ 516,408
Supplemental disclosure:		
Supplemental disclosure:	¢ 62.570	¢ 62.022
Interest paid during the year	\$ 62,570	\$ 63,033

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016 and 2015**

## NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

Community Services League is a non-profit organization established in 1916 by former First Lady Bess Wallace Truman and other women, and provides basic human needs (food, clothing, and shelter), comprehensive employment counseling and training, housing services, and financial coaching to clients in Eastern Jackson County. Community Services League's mission is to assist communities in reaching their potential by providing immediate relief to people in need, assessing their situations, and providing solutions that lead to economic stability.

#### **Basis of Accounting**

The Organization maintains an accrual basis accounting system in which revenues are recognized when earned and expenses are recognized when incurred.

#### Basis of Presentation

The Organization, under generally accepted accounting principles, is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Unrestricted net assets are those that are not subject to any donor-imposed stipulations. Temporarily restricted net assets are those subject to donor-imposed restrictions as to their use or to future periods. Temporarily restricted contributions that are received and expended in the same period are classified as unrestricted. Permanently restricted net assets are subject to donor-imposed or other legal restrictions requiring that the principal be maintained permanently by the organization. Generally, the donors permit the organization to use all or part of the income earned for either general or donor-specified purposes.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities in the financial statements. Estimates and assumptions may also affect the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses. Actual results could differ.

#### Fixed Assets

Equipment and furniture are recorded at cost and depreciated over the estimated useful life of the assets. The Organization has a \$500 capitalization policy. Depreciation is computed using straight-line method over the estimated useful life ranging from 5 to 40 years. Donations of property and equipment are recorded as contributions at their estimated fair value.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016 and 2015**

## NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Income Tax Status and Positions

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization has qualified for the charitable contribution deduction under Section 170 (b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). Management has reviewed all sources of revenue and believes that none of the Organization's activities is subject to tax on unrelated income.

As a tax-exempt organization the Organization is required to file a Form 990, *Return for Organization Exempt from Income Tax*, each year with the Internal Revenue Service which assesses its continuing status as a tax-exempt organization. Management believes the Organization's operations have been conducted in accordance with its tax-exempt status, that the Organization has adequately addressed all tax positions and that there are no unrecorded tax liabilities. Three years are open to audit by the IRS. No interest or penalties for tax are recorded in the financial statements.

#### Contracts and Accounts Receivable

Receivables are carried at their estimated collectible amounts. These amounts are all considered collectible since the majority of the balance is from governmental contracts and are contractually due within one year. Accordingly, no allowance for doubtful accounts has been recorded in the statements.

The Organization is the recipient of a multiyear grant from United Way. The amount of the grant for the succeeding year is recorded as a receivable and shown as temporarily restricted income.

#### Pledges Receivable

Unconditional promises to give, if any, that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated cash flows.

At December 31, 2016, the Organization did not have any pledges receivable. In prior years, the pledges related to the Capital Campaign for the 404 Noland Road building. Any remaining balances were written off in 2016.

#### Functional Allocation of Expenses

The costs of providing the various services and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the services benefited.

In 2016, the names of the programs were changed to reflect their expanded services. The 2015 statement of activities and functional expenses were revised to be consistent with 2016.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016 and 2015**

## NOTE 1: NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Inventory

Inventories are valued at estimated average cost, not in excess of market, and consist of food items for distribution.

#### Subsequent Events

Subsequent events have been evaluated through August 22, 2017, which is the date the financial statements were available to be issued.

#### **Fundraising**

In 2016 and 2015, Community Services League spent \$623,522 and \$348,741 on fundraising related expenses, respectively. With these amounts the Organization was able to raise \$4,662,769 in 2016 and \$2,914,194 in 2015. A total of 13% and 12% of revenues were spent on fundraising activities in 2016 and 2015, respectively.

#### NOTE 2: DONATED SPACE

The Organization operates in seven locations donated by outside organizations. In-kind donated rent is included as in-kind contributions and direct assistance expenses each year. The leases are on a month to month basis.

#### NOTE 3: CAPITAL CAMPAIGNS

In 2014, Community Services League had a pre-campaign assessment conducted by a third party to determine its capacity to raise significant funds as part of the Organization's 100<sup>th</sup> anniversary in 2016. This assessment stated that the Organization could likely raise \$10,000,000 over a multi-year campaign for programmatic support, capital and equipment needs, debt retirement and endowment. In 2015, Community Services League launched a five year Centennial Campaign to raise these funds. A small amount of money was raised in 2015, with the bulk of the donations expected in 2016 to 2020. In 2015, the Organization acquired a new building located on 24 Highway. In 2016, \$564,613 was raised and designated for this new location as part of this ongoing campaign.

#### NOTE 4: CASH AND CASH EQUIVALENTS

Cash and cash equivalents include all checking and savings accounts, including those for the Capital Campaign, at area commercial banks. The balances, on occasion, exceed the FDIC insurance limits. Management's estimate is the possibility of loss is remote.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2016 and 2015**

#### NOTE 5: CONTRIBUTED SERVICES

The Organization receives a substantial amount of services donated by individual volunteers performing a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments. During the years ended December 31, 2016 and 2015, approximately 27,100 hours were contributed by volunteers each year and are valued at the rate established by the Independent Sector of \$20.25 per hour for a value of \$549,180 for each of the years. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition under generally accepted accounting principles.

#### NOTE 6: IN-KIND CONTRIBUTIONS

In-kind contributions are recorded as revenues at the time of distribution to the clients of the Organization. The items distributed consist principally of food, clothing and household items. An equal amount is recorded as expense at the time revenue is recorded so there is no effect on net assets. For the years ended 2016 and 2015, in-kind revenue and expense as shown in the Statement of Activities was \$1,460,307 and \$890,781, respectively, which includes donated space. The increase is due to a change in the costing of food items from \$1 to \$2 to accurately reflect industry standards.

#### NOTE 7: MORTGAGE LOAN PAYABLE

On January 27, 2017, the Organization received a modification of its original loan for \$1,624,550 obtained on June 15, 2015 to finance the renovation of the central office and to purchase another building in 2015. Interest is 3.95% until July 2018 when it is increased to 4.25%. Monthly payments of principal and interest are \$9,050 with \$1,220,297 due December 2020. Future maturities, including a \$100,000 payment on principal in 2017, are as follows:

2017	\$ 152,849
2018	52,454
2019	52,626
2020	<u>1,270,354</u>
Total	\$1.528.283

#### NOTE 8: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods:

	<u>2016</u>	<u>2015</u>
Building Improvements	\$ 527,432	\$ 121,172
Specific Programs	_228,480	212,516
·	<u>\$ 755,912</u>	\$ 333,688

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2016 and 2015**

#### NOTE 9: INVESTMENTS

The Organization has transferred assets to the Truman Heartland Community Foundation and Eastland Community Foundation which, in turn, maintains various funds on behalf of the Organization and has agreed to make future distributions to the Organization consistent with its mission. These funds are shown at fair value and are considered available-for-sale.

	<u>2016</u>	2015
Unrestricted: Emergency Assistance Funds Non-Endowment Funds	\$ 2,984 2,995	\$ 2,400 2,816
Eastland Community Foundation	2,993 <u>5,797</u> <u>\$11,776</u>	5,640 \$10,856
Board Restricted: Endowment Fund	<u>\$14,274</u>	<u>\$13,421</u>

#### NOTE 10: FAIR VALUE MEASUREMENTS

The Organization has adopted the provisions of FASB ASC 820, Fair Value Measurements and Disclosures, pertaining to the valuation of certain assets and liabilities for the years ended December 31, 2016 and 2015. These provisions define fair value, establish a consistent framework for measuring fair value and expand the related disclosure requirements. They establish a fair value hierarchy that prioritizes the inputs used to measure fair value. An asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to fair value measurement. The hierarchy prioritizes the inputs into three broad levels as follows:

Level 1	Quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2	Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
Level 3	Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The values shown in Note 9 are those reported by the Foundations. These are considered Level 2, based on the criteria above, since the values reported are determined by the underlying investments of the funds which are publicly traded securities or short-term interest bearing cash accounts.